

Stanford Presentation

Roche Diabetes Care Incubator

Sebastiaan la Bastide

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Introduction



- Sebastiaan la Bastide
- Born and raised in the Netherlands
- Education:
 - Msc. Mechanical Engineering, Delft University of Technology
 - MBA, IESE, Barcelona, Spain

Work History:

- Philips Research Labs (1994-1995)
- Origin / ASML (1995 2000)
- Roche Diabetes Care
 - Project Leader (2002 2003, Germany)
 - Strategic Planning & Program Manager (2003 2007, Switzerland)
 - Head of New Concept Incubator (2007 today, California)

Roche Group - structure



Pharmaceuticals

Diagnostics

Roche Pharma





Genentech











Roche
Molecular
Diagnostics

Roche
Professional
Diagnostics



Roche
Diabetes
Care









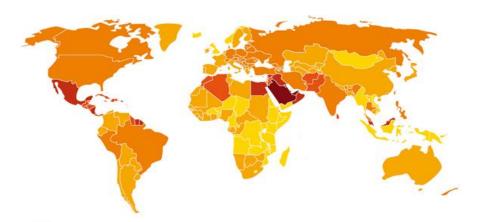




Diabetes – the Epidemic of the 21st Century

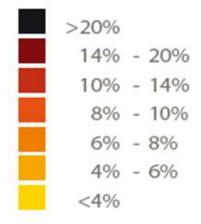
1 out of 14 adults will have diabetes in 2025

2007: 194 million people









Every 10 seconds:

- Two people develop Diabetes
- One person dies from Diabetes related causes

What is Incubation...?



incubation (plural incubations)

- · Sitting on eggs for the purpose of hatching young; a brooding on, or keeping warm, to develop the life within, by any process.
- · (pathology) The development of a disease from its causes, or its period of incubation. (See below.)
- · Sleeping in a temple or other holy place in order to have oracular dreams.

-- http://en.wiktionary.org/wiki/incubation

Diabetes Care Incubator - Palo Alto



- · Mission: identify new growth opportunities for Roche Diabetes Care
 - Outside of focus Core Business
 - Global focus
 - "Internal startup"
- Group: 15 people
 - Diverse backgrounds and experience
 - Engineering, Science, Medical, Marketing, Design & Business
- Focus: early stage ideas and business opportunities, Type 2 Diabetes
 - Internal
 - External: partnerships